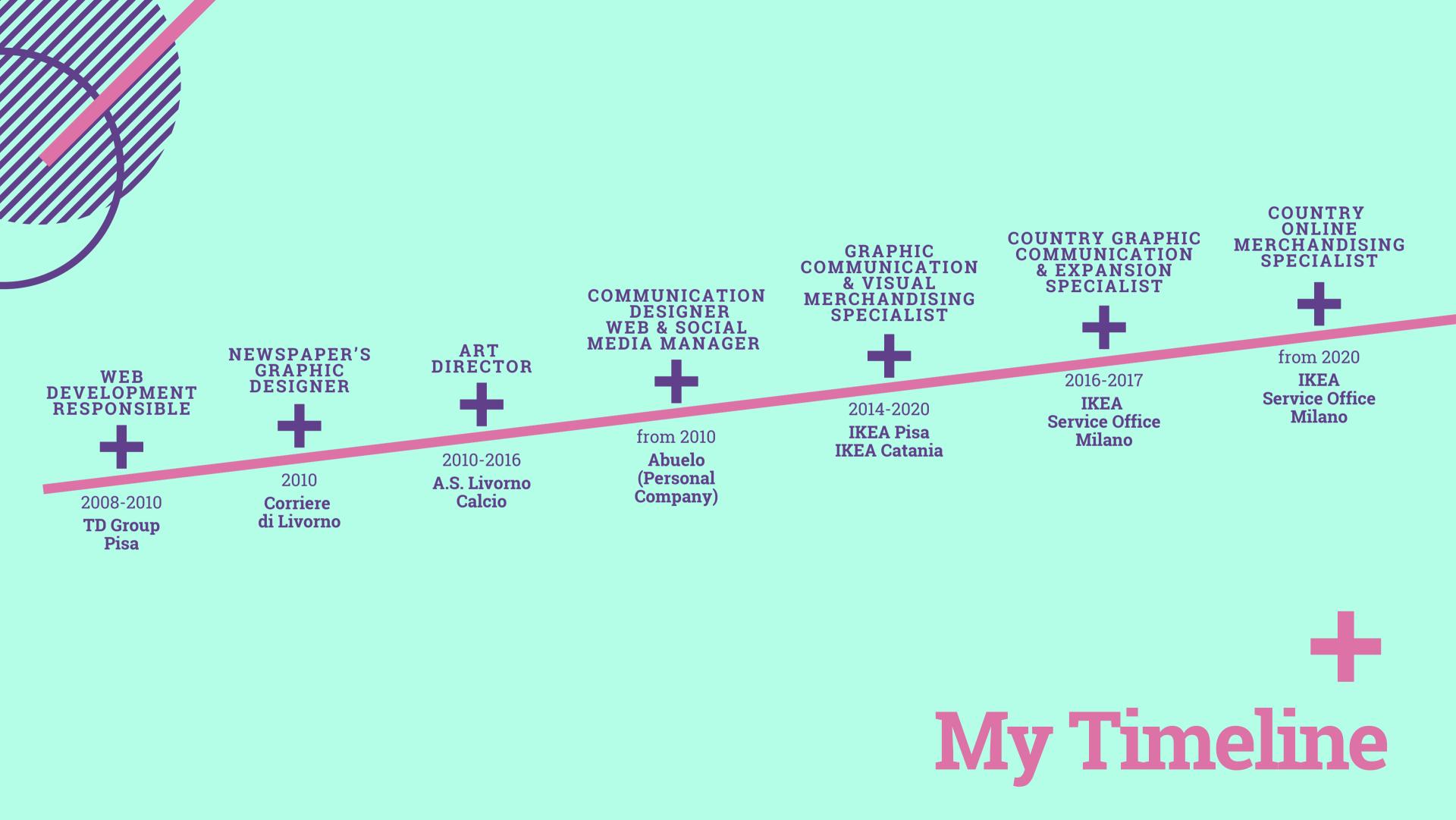


# MY PORTFOLIO ALESSIO ANGELI





# My Cloud of Skills and Competencies

# BECAUSE I MARINE REPORTS ARE VOU2



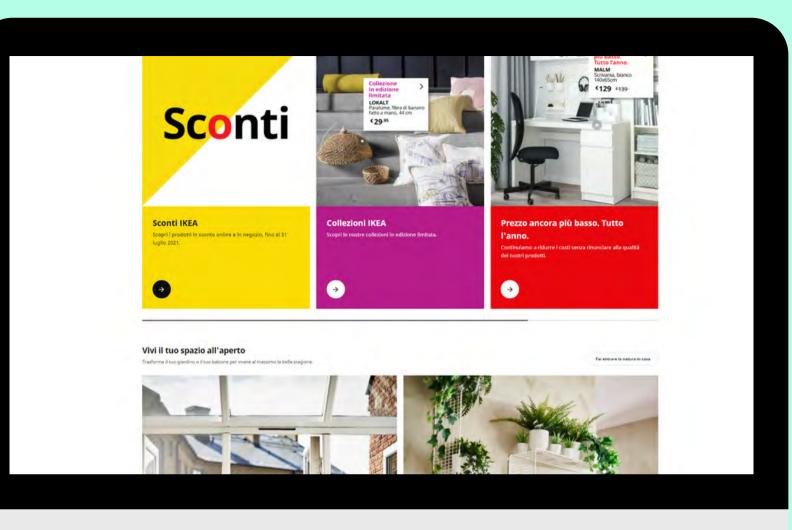
# + **IKEA.it** COUNTRY ONLINE MERCHANDISING

# MILANO - IKEA HQ

To support all visitors to the online channels by offering the best browsing and shopping experience throughout the IKEA range. To actively contribute to attract and convert more consumers to customers and encourage existing customers to shop more frequently and in larger volumes by leveraging the home furnishing competence and digital skills of IKEA. **IKEA** country online merchandising



# Home page design and UX analysis



# https://www.ikea.com/it/it/

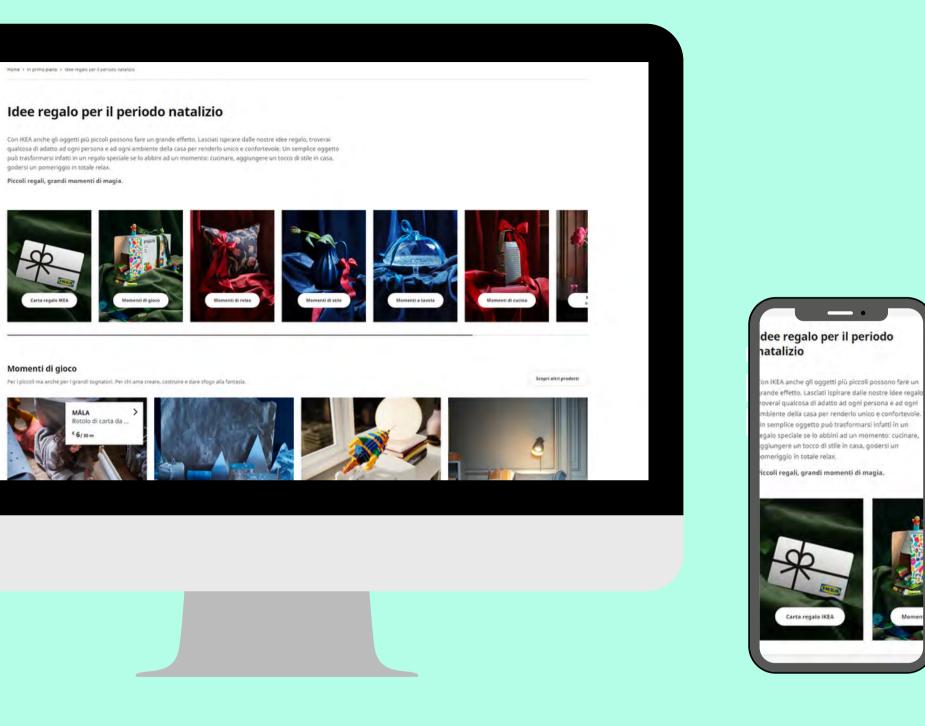


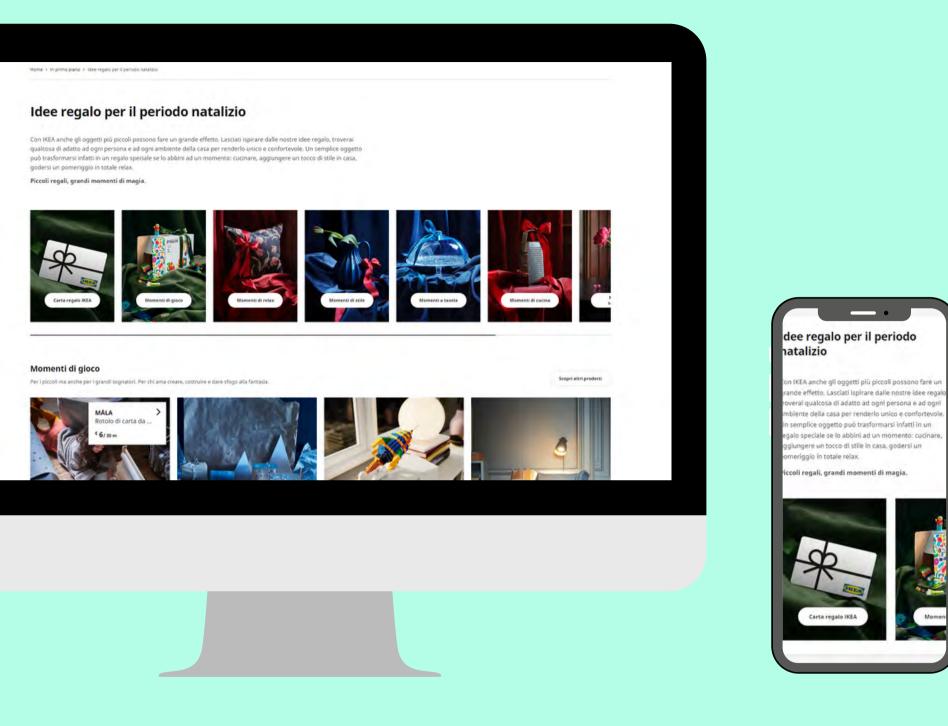
2021





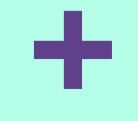
# IKEA.it christmas campaign





# https://www.ikea.com/it/it/campaigns/idee-regalo-per-natale-pubc9d1d5c0

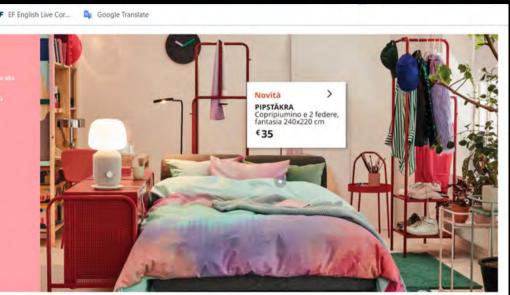
INE **D**N SI Z R. Ξ MER



# Festa del tessile in IKEA.it

Siti IKEA	Tool e-com	Tool HF&RD	Personale	EF EF English Live Cor	Google Transla

## Rinnova la tua casa con il tessile



## Un tavolo per ogni stile e per ogni esigenza

Dalla colazione del mattino, passando per i pasti veloci, fino grandi pranzi in famigila: nei nostro assortimento puoi trovare un set di tavolo e sedie per ogni stile e per ogni tua esigenza.



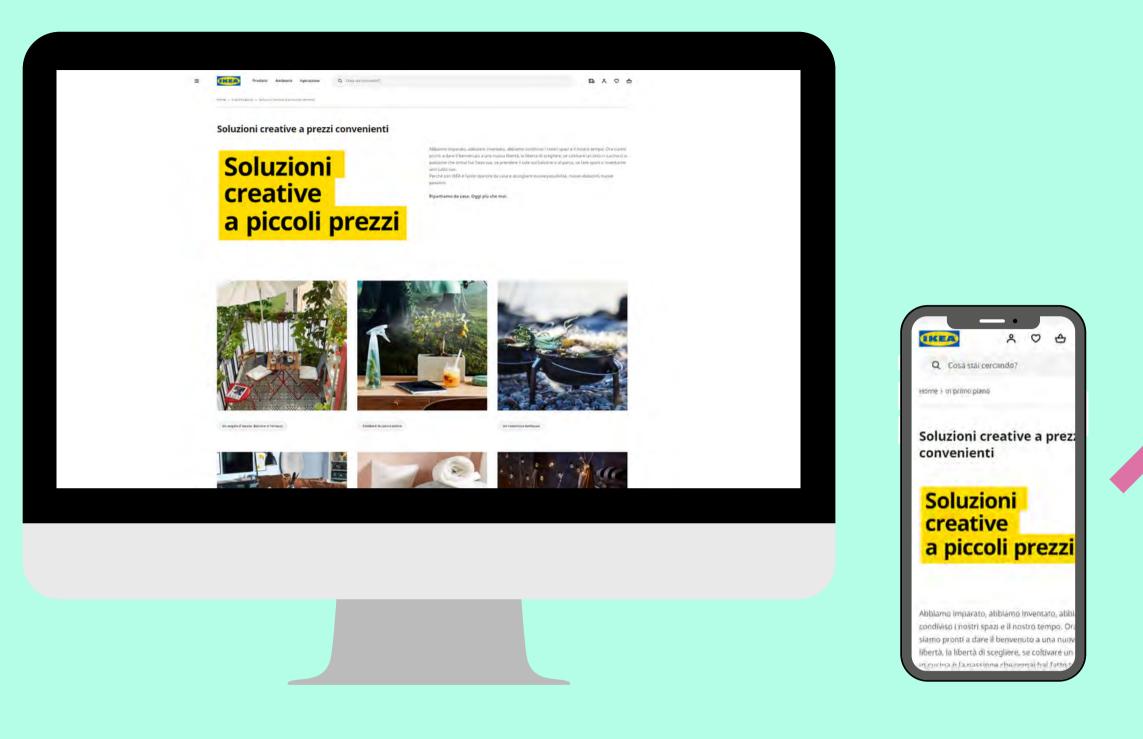
# https://www.ikea.com/it/it/cat/tessili-tl001

Scopri tutti i nostri set per zona pranzo



INE U Z **I**S

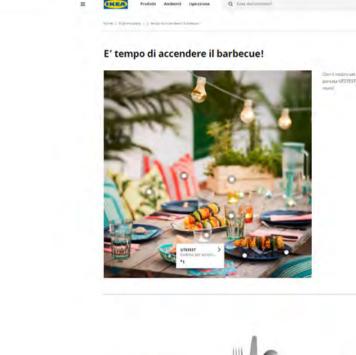
IKEA.it affordable solutions inspiration and merchandising

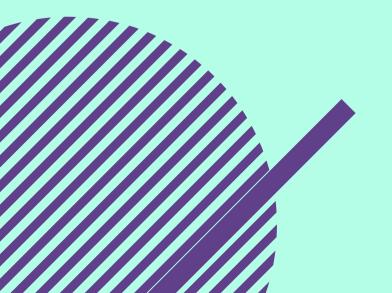


https://www.ikea.com/it/it/campaigns/soluzioni-creative-a-piccoli-prezzi-pub2575fbc0

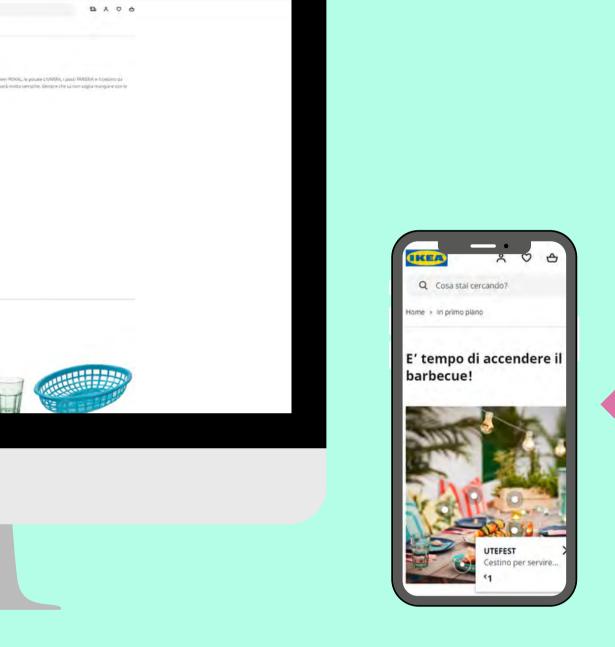
**IKEA** COUNTRY ONLINE MERCHANDISING

IKEA.it home furnishing accessories kits inspiration and merchandising



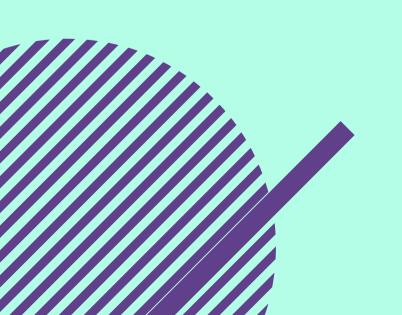


# https://www.ikea.com/it/it/campaigns/rinfresca-casa-con-gli-accessori-pub5979ca40



10 idee brillanti: inspiring people during lockdown





https://www.ikea.com/it/it/campaigns/10-idee-brillanti-per-divertirsi-rimanendo-in-casapuba7be7b1a https://www.ikea.com/it/it/campaigns/10-idee-brillanti-per-creare-una-nuova-atmosferain-casa-pub7a767ac2 https://www.ikea.com/it/it/campaigns/10-idee-brillanti-per-rendere-la-tua-casa-unicacome-te-pub374dff72

# **IKEA** HQ/ANCONA/CATANIA

Responsible to design both the physical and digital graphical concept of the design solutions to inform, inspire and capture the interest of the many for new customer meeting points and major rebuilds based on our most recent home furnishing and merchandising solutions.

Support the Specialist team in the central planning hub, contributing to customer meeting points thatpresent the range in a vital, inspiring way fitting the needs of the many and that enable access to thewhole range in a multichannel retail world of IKEA.



# **PH** ድ G $\mathbf{C}$

Customer Guidance platform IKEA Italy. Customer guidance communication makes shopping easier and more efficient for the customer. And the IKEA store can handle a large number of customers. Planning.

## WHAT IS **CUSTOMER GUIDANCE** COMMUNICATION?

Customer guidance is a system of signs that supports the store layout and the visual navigation that helps customers find their way around the IKEA site, inside and outside.

## WHY DO WE HAVE CUSTOMER GUIDANCE COMMUNICATION?

Customer guidance communication makes shopping easier and more efficient for the customer. And the IKEA store can handle a large number of customers.

## **Ingresso Esposizione Mobili** 1 Showroom entrance

The header with the name of the store area always corresponds with the header on the route locator diagram. The floor level is communicated to

support the customer in lift sign.

1.a

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((0)

Primo piano 1st floor

## (11) IKEA<sup>®</sup> Restaurant & Café

Esposizione Mobili Primo piano Showroom 1st floor

Cucine 4 Kitchen

OFFERTA

## SHORTCUTS SHOWROOM + MARKET HALL

Format: 120x60cm

The shortcut is a service for customers with a specific shopping goal (target shoppers).

Communicate shortcuts using the directional sign, shortcut. This sign emphasises the natural way with a larger arrow and text, but points towards the shortcut with a smaller arrow

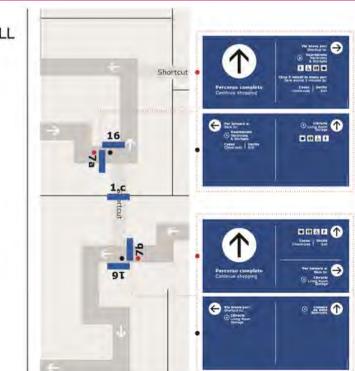
Place the directional sign, shortcut adjacent to the route locator sign. That way, the customer can see the destinations of the shortcut, the natural way and their exact location in the store.

The directional sign, shortcut is placed near the shortcut, This ensures customers coming from and to the shortcut have a clear view of the sign.

The route locator sign is placed directly opposite the entrance/exit to the shortcut, visible to customers coming from either direction

The shortcut area sign communicates to the customer the area where they are about to enter.

7a - 7b. Directional sign, shortcut (front and back) 16. Route locator sign 1c. Shortcut Area Sign



**IKEA** COUNTRY GRAPHIC COMMUNICATION

Catania, Ancona, Milano Corsico, Milano Carugate IKEA stores' market hall rebuilding. Plus of this communicaton is the Home furnishing solution link to the IKEA website. Planning.



Personalizza le pareti! scannerizza il QR code e scopri Come appendere quadri e cornici.





**TKEA** COUNTRY GRAPHIC COMMUNICATION

Catania, Ancona, Milano Corsico, Milano Carugate IKEA stores' market hall rebuilding. Planning and implementation



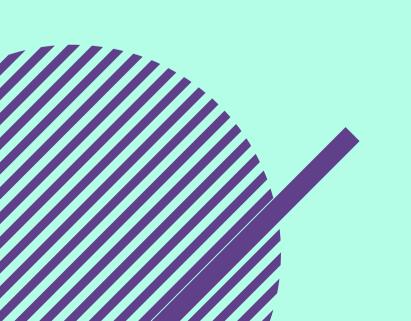


# IKEA Store graphic communication pisa/catania

To lead, develop and inspire the Com&In team and other store functions in securing that store communication completes and amplifies the shopping experience and range presentation through IKEA visual and verbal identity thereby contributing to building consumers' perception of the IKEA Brand in the local market as unique and consistent **TKEA** STORE GRAPHIC COMMUNICATION

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IKEA Catania store's self service end podia. Planning and implementation.







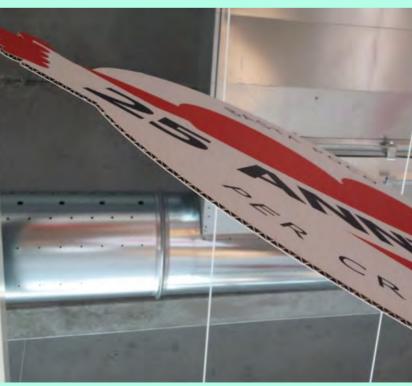
**IKEA** STORE GRAPHIC COMMUNICATION

IKEA Pisa store entrance podium for the 25th anniversary of IKEA italy. Cardboard and vinyl lettering and graphics made with repackaging machine.Planning and implementation



TIM MANUAL

LACK



# IKEA **VISUAL MERCHANDISING** SPECIALIST

**PISA** 

Create solutions for an appealing retail environment that consumers want to visit and return to

Identify potentials & opportunities for creation of new retail design experience in new media, new space & new touchpoint formats by meeting experts, travelling to forefront development areas etc.

Work in collaboration with Retail Solution team to incorporate new experiences in current home furnishing & retail design solutions

**IKEA** VISUAL MERCHANDISING

Planning or and creatic animation

Planning of the areas and creation of the video animation and graphics for Christmas medias.









**IKEA** VISUAL MERCHANDISING

Planning of the area and creation of the graphics for Pet Shop department



E A al chandising

Planning and implementation of the Launch Area for Christmas 2019

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# **COMMUNICATION AGENCY**

In 2012 was born my communication agency thanks to an Europan public call for young entrepreneurs.

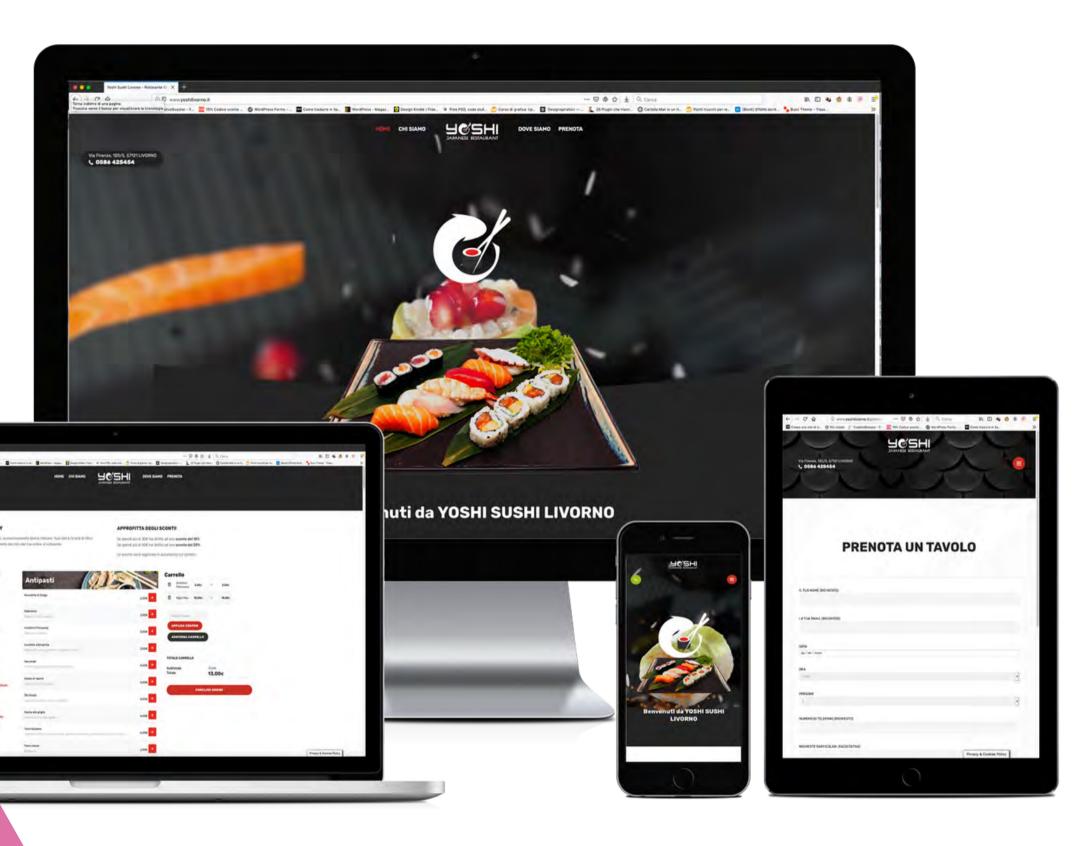
Agency's purpose was to connect experts in the variuos field of communication - adv, graphics, web, mobile app, videos, promotional events, etc.- to offer complete customers solutions.





Stin



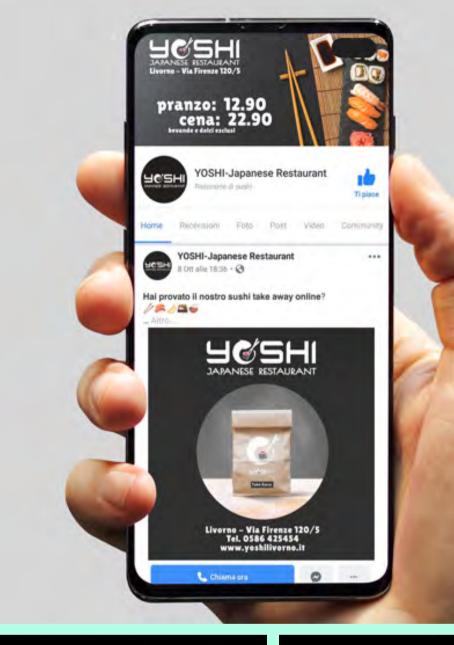


# **Yoshi Sushi**

# WEB

Website with E-commerce and Reservation tools

## Url: yoshilivorno.it Facebook: facebook.com/YoshiLivorno



# **Yoshi Sushi**

# **SOCIAL MEDIA MARKETING**

managing social networks and creating marketing campaigns



www.yoshilivorno.it



y c shi Livorno - Via Firenze 120/5 Tel. 0586 425454 www.yoshilivorno.it

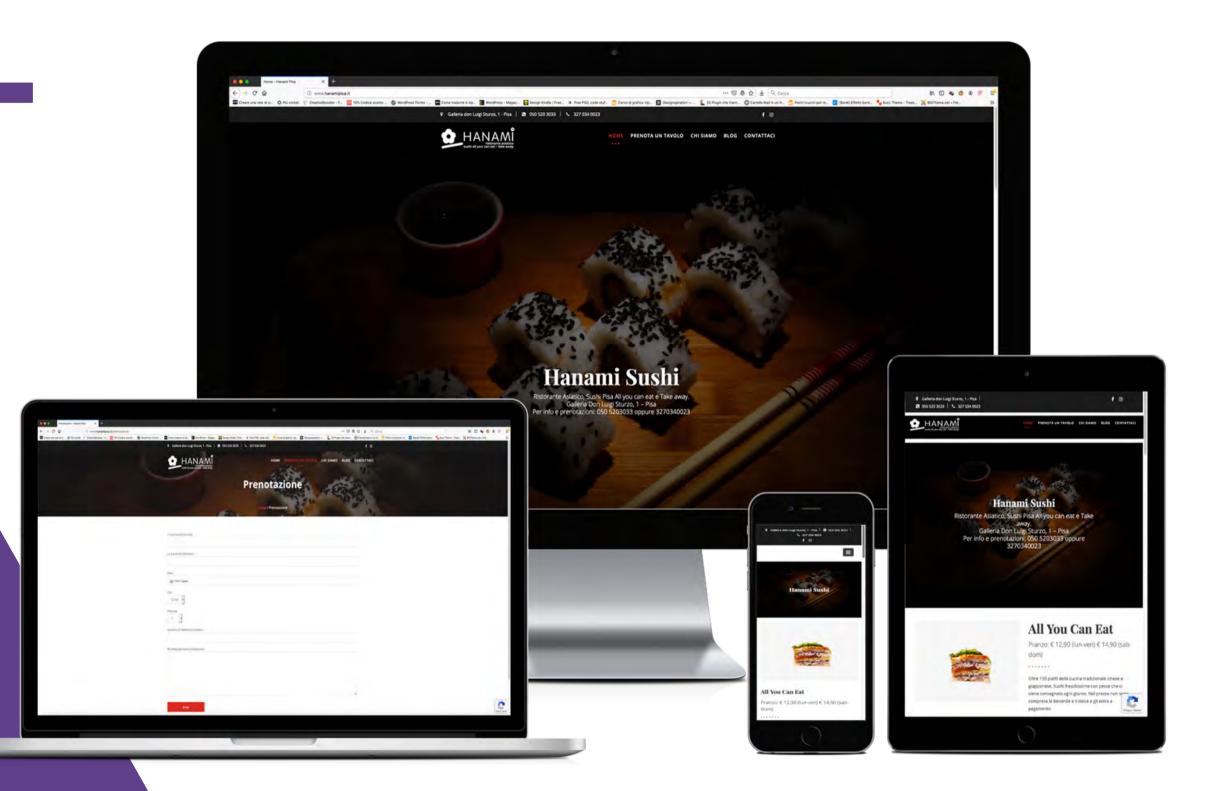










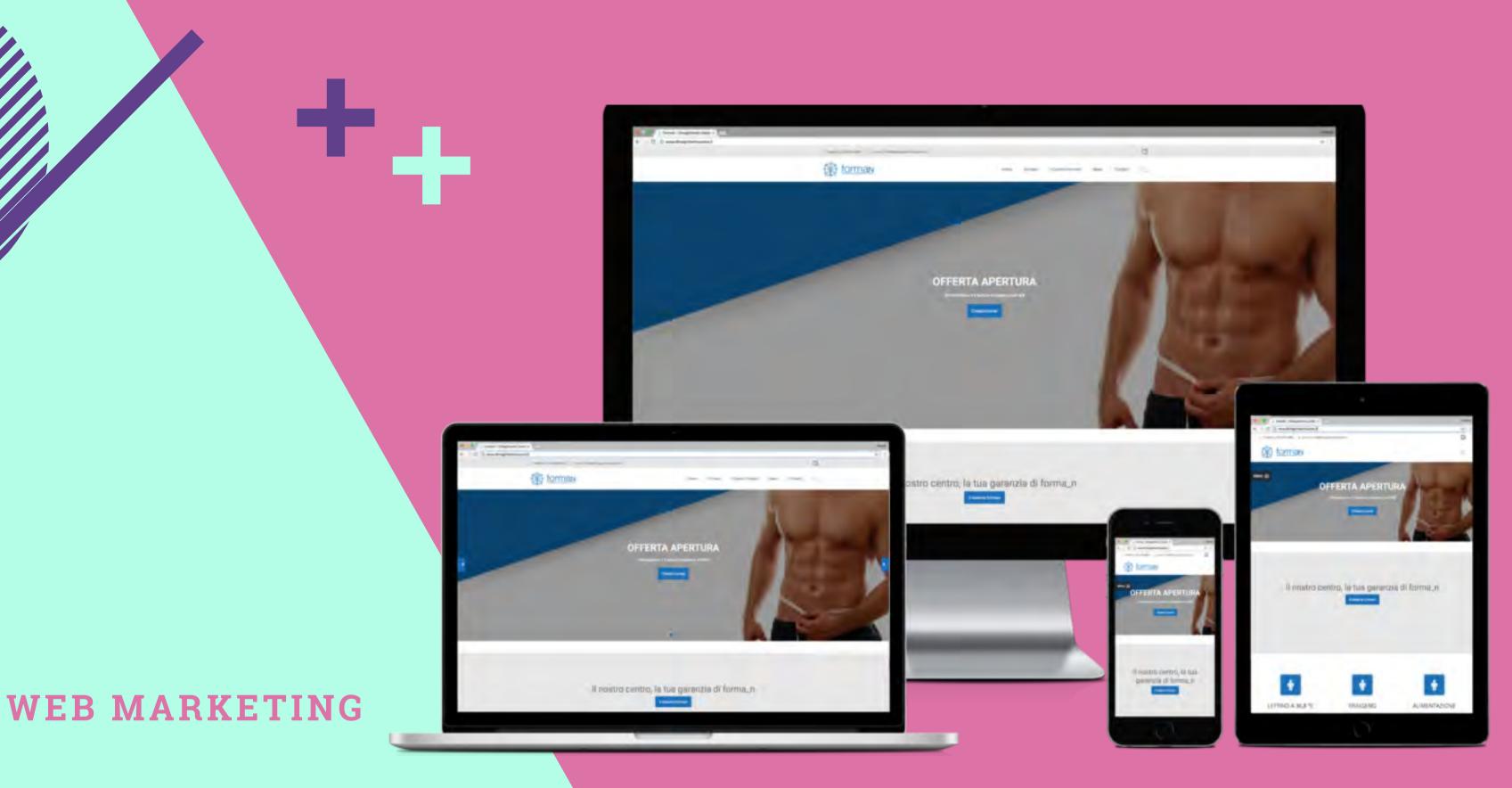


# WEB

# Website with Reservation tool

Url: hanamipisa.it

Hanami Sushi



# Website - Web Marketing - SEO

Url: dimagrimentouomo.it

Forman





# WEB & SEO

spedale Veterina

P

Website - Web Marketing - SEO Url: ospedaleveterinariodavinci.it

# **ART DIRECTION**

I have developed the new communication of the professional italian football team "A.S. LIVORNO CALCIO S.P.A.". The collaboration has been going on from 2011 to 2016.









# COORDINATED IMAGE AND NAMING

Naming and graphicl layout of things, shirts and uniform



Match tickets design

# **AMARANTO MAGAZINE**

Development of the editorial product 'Amaranto', the official magazine of the team



# Brand idesign Web design

# COMMUNICATION

A new bar in a hystorical quartier of Livorno, Tuscany. "LA PONCERIA" have a young and vintage soul and the communication is in line with the quartier where the bar is located.











# GOTTINO

typical glass for sip the drink <sup>(</sup>

# COMMUNICATION

Poke was born as a poor dish of Hawaiian cuisine: a bowl of raw fish, often diced scraps and flavored with sea salt, spices and seaweed.

Now it is a food-trend and I took care of the communication of a summer temporary store on the Tyrrhenian coast.





FISH FISH CREA LA TUA POKE BOWLI	POKĖ TIRRENIA REGULAR €9,90 LARGE €12,90
NOME  SCEGLI LA BASE  INSALATA RISO VENERE RISO SUSHI V/2 RISO SUSHI V/2 RISO SUSHI V/2 RISO VENERE  SCEGLI LE PROTEINE (REGULAR MAX 2, LARGE MAX 3) SALMONE CRUDO POLPO COTTO SALMONE CRUDO POLPO COTTO OTONNO CRUDO (+1,50-6) SURIMI GAMBERD COTTO POLLO COTTO POLLO COTTO RISPY TOPPING	GREENS (Max 4)  Annanas Pomodorini Carote Avocado Cavolo Goma Varame Cetriolo Mango Cipolla Fragola Cipolla Fragola Cipolla Fragola Cipolla Rucola Cipolla Creater Comparing Cipolla Germogli di Soia Cetrer Comparing Cipolid Di Oliva Manonese Ciacto Baisamico Mano Piccante Soia Agrodolce
(MAX 2)  ARACHIDI ARACHIDI CIPOLLA CROCCANTE PASTA KATAIFI CORN FLAKES PISTACCHIO MANDORLE SESAMO CHIPS DI BAMAMA	SOLA SENZA GLUTINE  AGROOLCE PICCANTE TERIYANI YOGURT POSATE NO BACCHETTE FORCHETTA NEWI MOCHI DOLCE GIAPPONESE 3 PALLINE 5,06



# **COMMUNICATION - SOCIAL MEDIA - EVENTS**



# de L'Unità 2018 **Festa**







# **COMMUNICATION - SOCIAL MEDIA - EVENTS**





















# 20 Ceremon Wedding les



# I'm Alessio

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alessio@abuelo.it
www.abuelo.it
Male
15 Sep 1984
Italian

## EDUCATION AND TRAINING

2021... ENEB Barcelona Master e-commerce and digital sales

2006-2010... Florence University Faculty of Humanities Design and Management of Events and Businesses for Arts and Entertainment

2008... Catholic University of Sacro Cuore E-learning course Animators of Communication and Culture

1999–2004... Technical Institute "G. Galilei" Expert Technician Mechanic

# DIGITAL COMPETENCES

Software packages for Mac, Windows and Linux Adobe suite: Photoshop, Illustrator, Indesign, Premiere Pro, After Effects, Reader Pro AutoCAD 2D/3D Revit SketchUp 3D Video Editing Wordpress, UX Analysis: Heatmap and Analytics Html, php and mySQL developer.



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